

MD ANALYSIS

CA 5 - K June Analysis

GAT Constitutional Area 5 - Korea Leader: Open

July 2022 to June 2023 (12 months) Results

| CA 5 - K | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-----------------|-----------|-----------|-----------|-----------|
| New Clubs | 39 | 45 | 56 | 28 |
| Charter Members | 1389 | 1420 | 1808 | 1017 |
| New Members | 9444 | 8231 | 8092 | 9503 |
| Drops | 15298 | 12814 | 11314 | 13023 |
| Net Growth | -3838 | -2618 | -950 | -2006 |

June (Only Results)

| CA 5 - K | Jun-20 | Jun-21 | Jun-22 | Jun-23 |
|-----------------|--------|--------|--------|--------|
| New Clubs | 4 | 1 | 1 | 1 |
| Charter Members | 123 | 50 | 48 | 70 |
| New Members | 909 | 722 | 899 | 685 |
| Drops | 5099 | 4793 | 4266 | 4713 |
| Net Growth | -3997 | -3960 | -3228 | -3890 |

Statement for 4th Quarter Results(previous 3 years)

| CA 5 - K | 2019-2020 4th Qtr | 2020-2021 4th Qtr | 2021-2022 4th Qtr |
|-----------------|----------------------|----------------------|----------------------|
| New Clubs | 7 | 9 | 8 |
| Charter Members | 263 | 297 | 303 |
| New Members | 1822 | 1523 | 1729 |
| Drops | 6797 | 5764 | 5560 |
| Net Growth | -4587 | -3839 | -3388 |

MD Wise Analysis

| MD | GMT Area | CA 5 - K | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-------|-------------------|-----------------|-----------|-----------|-----------|-----------|
| 354 | Republic Of Korea | New Clubs | 19 | 26 | 30 | 17 |
| | | Charter Members | 660 | 742 | 913 | 636 |
| | | New Members | 3486 | 3100 | 2659 | 3434 |
| | | Drops | 5152 | 4257 | 4320 | 5083 |
| | | Net Growth | -702 | -243 | -575 | -858 |
| Total | | New Clubs | 19 | 26 | 30 | 17 |
| | | Charter Members | 660 | 742 | 913 | 636 |
| | | New Members | 3486 | 3100 | 2659 | 3434 |
| | | Drops | 5152 | 4257 | 4320 | 5083 |
| | | Net Growth | -702 | -243 | -575 | -858 |

June (Only) Results

| MD | GMT Area | CA 5 - K | Jun-20 | Jun-21 | Jun-22 | Jun-23 |
|--------------|-------------------|------------------------|--------|--------|--------|--------|
| 354 | Republic Of Korea | New Clubs | 4 | 0 | 0 | 1 |
| | | Charter Members | 116 | 0 | 8 | 61 |
| | | New Members | 409 | 267 | 372 | 307 |
| | | Drops | 1814 | 1438 | 1527 | 1672 |
| | | Net Growth | -1263 | -1160 | -1114 | -1279 |
| Total | | New Clubs | 4 | 0 | 0 | 1 |
| | | Charter Members | 116 | 0 | 8 | 61 |
| | | New Members | 409 | 267 | 372 | 307 |
| | | Drops | 1814 | 1438 | 1527 | 1672 |
| | | Net Growth | -1263 | -1160 | -1114 | -1279 |

Statement for 4th Quarter Results (previous 3 years)

| MD | GMT Area | CA 5 - K | 2019-2020 4th Qtr | 2020-2021 4th Qtr | 2021-2022 4th Qtr |
|--------------|--------------------------|------------------------|------------------------------|------------------------------|------------------------------|
| 354 | Republic Of Korea | New Clubs | 7 | 3 | 5 |
| | | Charter Members | 234 | 72 | 168 |
| | | New Members | 860 | 638 | 738 |
| | | Drops | 2241 | 1785 | 1989 |
| | | Net Growth | -1100 | -1053 | -1028 |
| Total | | New Clubs | 7 | 3 | 5 |
| | | Charter Members | 234 | 72 | 168 |
| | | New Members | 860 | 638 | 738 |
| | | Drops | 2241 | 1785 | 1989 |
| | | Net Growth | -1100 | -1053 | -1028 |

MD Wise Analysis

| MD | GMT Area | CA 5 - K | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-------|-------------------|-----------------|-----------|-----------|-----------|-----------|
| 355 | Republic Of Korea | New Clubs | 11 | 12 | 16 | 5 |
| | | Charter Members | 410 | 421 | 533 | 196 |
| | | New Members | 3460 | 2800 | 2928 | 3587 |
| | | Drops | 5195 | 4567 | 3770 | 4301 |
| | | Net Growth | -1157 | -1180 | -152 | -317 |
| Total | | New Clubs | 11 | 12 | 16 | 5 |
| | | Charter Members | 410 | 421 | 533 | 196 |
| | | New Members | 3460 | 2800 | 2928 | 3587 |
| | | Drops | 5195 | 4567 | 3770 | 4301 |
| | | Net Growth | -1157 | -1180 | -152 | -317 |

June (Only) Results

| MD | GMT Area | CA 5 - K | Jun-20 | Jun-21 | Jun-22 | Jun-23 |
|--------------|-------------------|------------------------|--------|--------|--------|--------|
| 355 | Republic Of Korea | New Clubs | 0 | 1 | 1 | 0 |
| | | Charter Members | 5 | 48 | 33 | 2 |
| | | New Members | 276 | 273 | 216 | 207 |
| | | Drops | 1542 | 2057 | 1443 | 1650 |
| | | Net Growth | -1251 | -1716 | -1150 | -1417 |
| Total | | New Clubs | 0 | 1 | 1 | 0 |
| | | Charter Members | 5 | 48 | 33 | 2 |
| | | New Members | 276 | 273 | 216 | 207 |
| | | Drops | 1542 | 2057 | 1443 | 1650 |
| | | Net Growth | -1251 | -1716 | -1150 | -1417 |

Statement for 4th Quarter Results (previous 3 years)

| MD | GMT Area | CA 5 - K | 2019-2020 4th Qtr | 2020-2021 4th Qtr | 2021-2022 4th Qtr |
|--------------|--------------------------|------------------------|------------------------------|------------------------------|------------------------------|
| 355 | Republic Of Korea | New Clubs | 0 | 4 | 2 |
| | | Charter Members | 17 | 140 | 61 |
| | | New Members | 450 | 518 | 496 |
| | | Drops | 2148 | 2341 | 1882 |
| | | Net Growth | -1642 | -1643 | -1268 |
| Total | | New Clubs | 0 | 4 | 2 |
| | | Charter Members | 17 | 140 | 61 |
| | | New Members | 450 | 518 | 496 |
| | | Drops | 2148 | 2341 | 1882 |
| | | Net Growth | -1642 | -1643 | -1268 |

MD Wise Analysis

| MD | GMT Area | CA 5 - K | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-------|-------------------|-----------------|-----------|-----------|-----------|-----------|
| 356 | Republic Of Korea | New Clubs | 9 | 7 | 10 | 6 |
| | | Charter Members | 319 | 257 | 362 | 185 |
| | | New Members | 2498 | 2331 | 2505 | 2482 |
| | | Drops | 4951 | 3990 | 3224 | 3639 |
| | | Net Growth | -1979 | -1195 | -223 | -831 |
| Total | | New Clubs | 9 | 7 | 10 | 6 |
| | | Charter Members | 319 | 257 | 362 | 185 |
| | | New Members | 2498 | 2331 | 2505 | 2482 |
| | | Drops | 4951 | 3990 | 3224 | 3639 |
| | | Net Growth | -1979 | -1195 | -223 | -831 |

June (Only) Results

| MD | GMT Area | CA 5 - K | Jun-20 | Jun-21 | Jun-22 | Jun-23 |
|--------------|-------------------|------------------------|--------|--------|--------|--------|
| 356 | Republic Of Korea | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 2 | 2 | 7 | 7 |
| | | New Members | 224 | 182 | 311 | 171 |
| | | Drops | 1743 | 1298 | 1296 | 1391 |
| | | Net Growth | -1483 | -1084 | -964 | -1194 |
| Total | | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 2 | 2 | 7 | 7 |
| | | New Members | 224 | 182 | 311 | 171 |
| | | Drops | 1743 | 1298 | 1296 | 1391 |
| | | Net Growth | -1483 | -1084 | -964 | -1194 |

Statement for 4th Quarter Results (previous 3 years)

| MD | GMT Area | CA 5 - K | 2019-2020 4th Qtr | 2020-2021 4th Qtr | 2021-2022 4th Qtr |
|--------------|--------------------------|------------------------|------------------------------|------------------------------|------------------------------|
| 356 | Republic Of Korea | New Clubs | 0 | 2 | 1 |
| | | Charter Members | 12 | 85 | 74 |
| | | New Members | 512 | 367 | 495 |
| | | Drops | 2408 | 1638 | 1689 |
| | | Net Growth | -1845 | -1143 | -1092 |
| Total | | New Clubs | 0 | 2 | 1 |
| | | Charter Members | 12 | 85 | 74 |
| | | New Members | 512 | 367 | 495 |
| | | Drops | 2408 | 1638 | 1689 |
| | | Net Growth | -1845 | -1143 | -1092 |

